

ST. PATRICK'S DAY

WITH ST. PATRICK'S DAY FAST APPROACHING, WE HAVE PULLED TOGETHER SOME KEY INSIGHTS LOOKING AT HOW 16-34S WILL CELEBRATE AND KEY SPENDING OPPORTUNITIES.

More than 1 in 3 16-34s plan to celebrate St. Patrick's Day this year...



GOING OUT DRINKING

Alcohol is a key part of St. Patrick's day celebrations amongst 16-34s. When asked the first 3 words that come to mind when thinking about the event **Guinness** and **Drinking** were the 3rd and 4th most frequently mentioned.



On average, 16-34s claim to spend £42 on alcohol on a night out

16-34s are **+56% more likely** to say that they drink out of the house most often. And **65%** agree "drinking is about the social aspect" vs. 57% of all adults.

ᆀ. INSIGHT

37% spend £50 or more

ALCOHOL PURCHASING DECISIONS

16-34s Alcohol Top Criteria of Choice:

- 1. Price
- 2. Quality
- 3. Sales promotions/discounts
- 4. Brand
- 5. Alcohol %

39% of 16-34s said they were more likely to buy alcohol that has **limited edition/themed** packaging

Channel 4 viewers are **+6% more likely** to put packaging/ novelty in their alcohol criteria of choice! (vs. average adult 16+)

34

% of 16-34s call **TV advertisements** an important source of inspiration when deciding which alcohol to buy



16-34s call TV programmes an important source of inspiration when deciding which alcohol to buy

Source: TGI = 16+, 2022 December (November 2021-October 2022), OnePulse = 500 x 16-34s, 2 tasks, 18th Jan 2023, C4 LBB Alcohol Research