

# little black book

...of Easter





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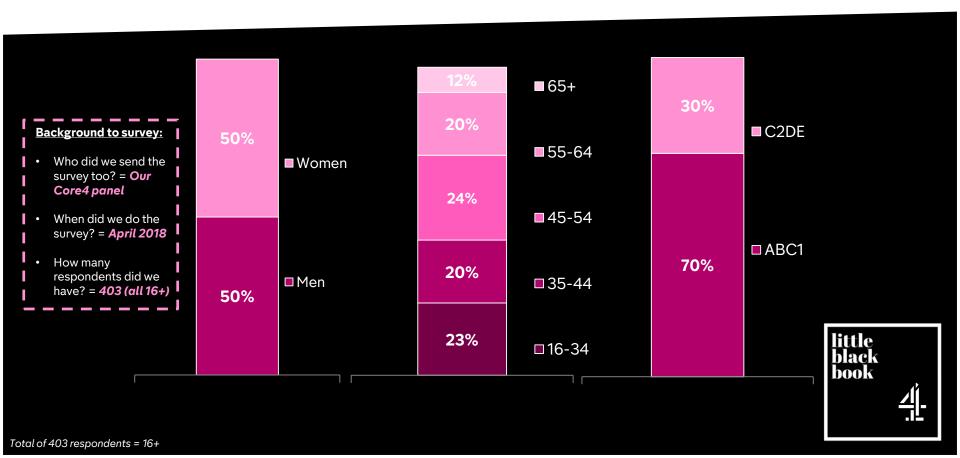
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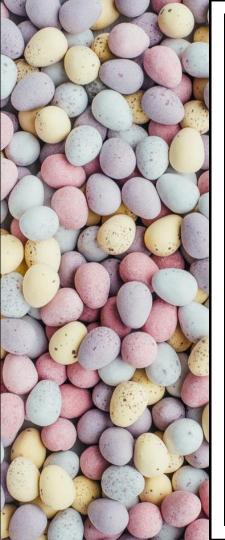
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TV's role in Easter purchases

Our channels

# The sample had an upmarket skew







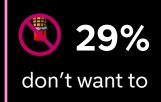
Who's celebrating Easter?





did something special for the Easter holiday

### Of those who didn't...











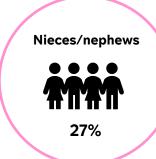


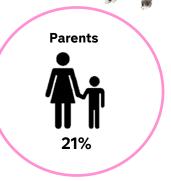
# The majority bought for a partner

Who do you buy for at Easter?



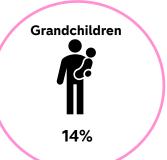


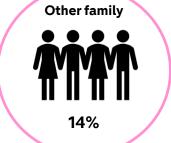














### Over half say Easter is ALL about the children

To what extent do you agree or disagree with the following statements? (Asked only to those that bought for children)



Of those that bought for children...

# Over half

say Easter is ALL about the children

+33% higher for More4 Viewers

Those that also have bought for children agree that...



"My children always have an Easter egg hunt"



"There's nothing better than Easter TV with my children"



"I enjoy that my children believe in the magic of Easter"



20%

"My children have toys/gadgets as well as Easter eggs"



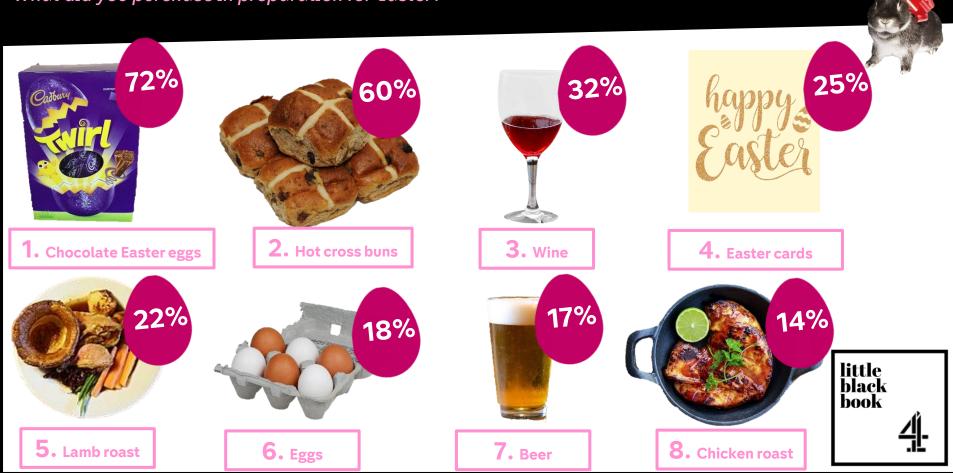


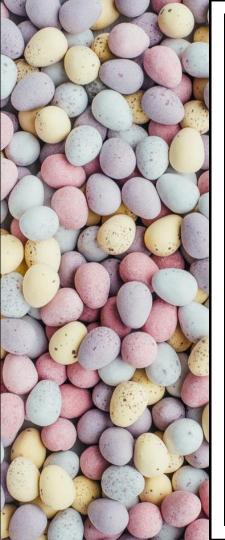
What are they buying for Easter?





# The majority were all about chocolate Easter eggs What did you purchase in preparation for Easter?







What are they doing for Easter?



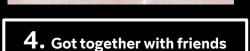


### Top 5 Easter events they got involved with

Which of the following did you do over Easter weekend this year?

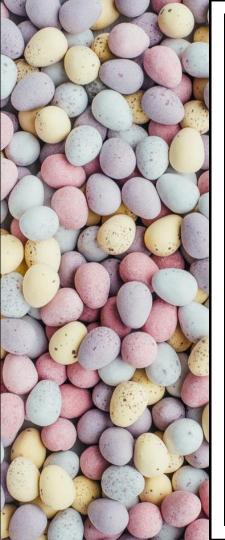








**5.** Went to a restaurant





# TV's role in Easter purchases





### TV's role in Easter purchases

Which of these media types would encourage you to purchase Easter related food/products?

# Most influential features TV Programmes

1.



Social Networks

2



Blogs

3.



### Most influential adverts

TV Adverts

1.



2



Newspapers

3.







# Our channels

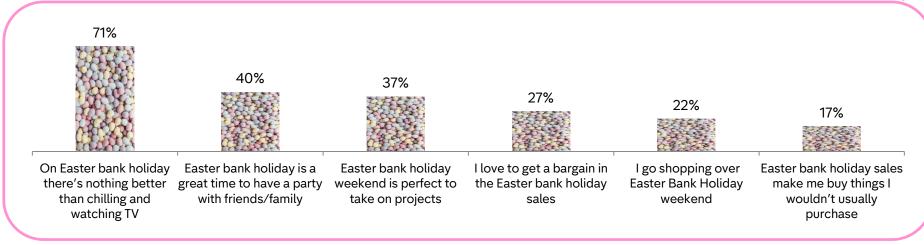






## **Channel 4**







purchase Easter products

through TV programmes



are encouraged to purchase Easter products through TV adverts

### C4 viewers are most likely to...



buy for their partner

buy Easter Cards

24%

44%

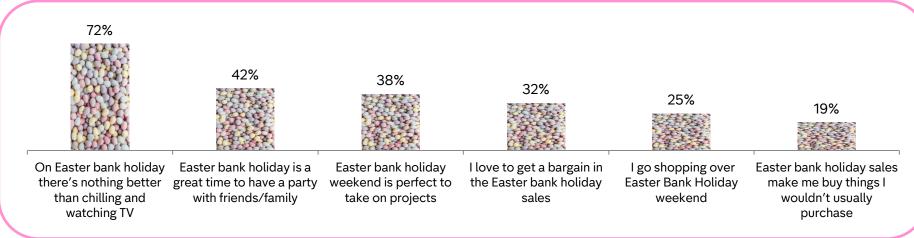
have Easter roast dinner



go on holiday

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### E4 viewers are most likely to...

24%
buy for their



14%

say their children have toys/gadgets as well

26%

as Easter eggs

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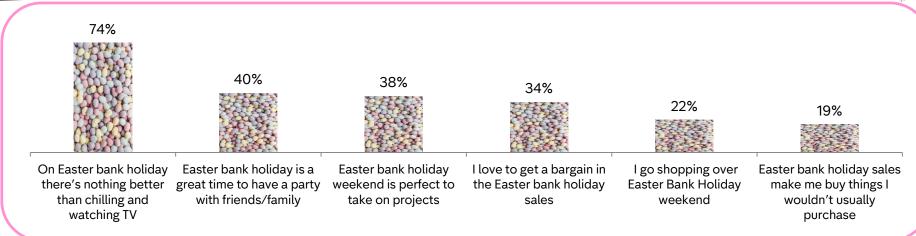
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buy chocolate parents Easter eggs

attend an Easter event

## More4







are encouraged to purchase Easter products through TV programmes

41%



are encouraged to purchase Easter products through TV adverts

### More4 viewers are most likely to...

34%

buy for their children

66%



buy hot cross buns

77%



spend time with family for Easter 53%

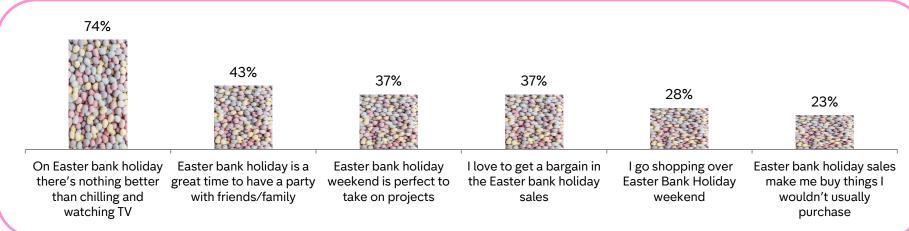


say their children always have an Easter egg hunt

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# Film4







purchase Easter products

through TV programmes



are encouraged to purchase Easter products through TV adverts

#### Film4 viewers are most likely to...



colleagues



champagne/prosecco

31% CO



get together with friends

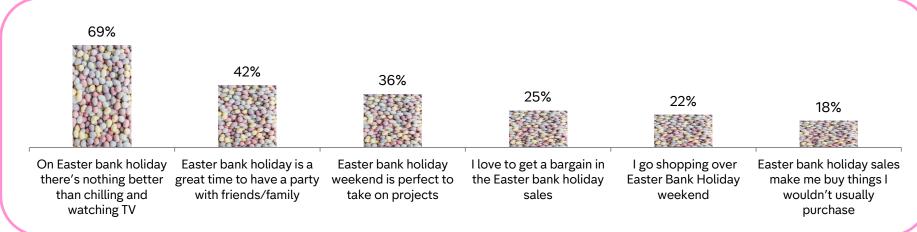
attend a church service



4

### ABC1 Adults







through TV programmes



through TV adverts

#### ABC1 viewers are most likely to... 30% 8%



buy for their nieces and nephews



buy alternative nonchocolate Easter eggs (e.g. savoury)

#### 29%



watch Easter TV



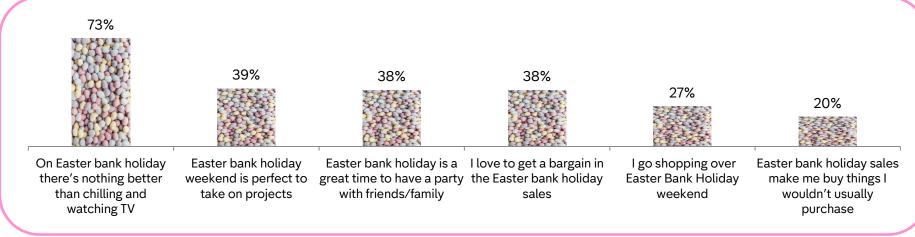
go to a restaurant on Easter





# 16-34







through TV programmes



through TV adverts

36%

buy for siblings

### 16-34 viewers are most likely to...



buy allergy/intolerance free Easter eggs



purchase ingredients for chocolate Easter cakes 32% (5)

attend a Easter egg hunt



4